In order to understand the processes at work behind behavioral interventions, it is now well understood that information on preferences and beliefs often need to be elicited as a complement to the usual measures of impact. This workshop considers the way in which risk preferences, time preferences and subjective beliefs are elicited in developing countries. There are now well-developed methods for undertaking these elicitations in the laboratory and the field in developed countries, and this workshop focuses on how those methods have to be adapted to the development context.

Organizers

Glenn Harrison (CEAR, Georgia State University), Don Ross (University College Cork, University of Cape Town, and CEAR), and Karlijn Morsink (CSAE, University of Oxford, Utrecht University, and CEAR) are the organizers of this workshop. Should you have questions about the workshop, please contact Professor Glenn Harrison at gharrison@gsu.edu about the substance of the workshop, and CEAR at cear@gsu.edu with questions about participation and logistics.

Sponsor

The workshop is being sponsored by the Centre for the Study of African Economies (CSAE, csae.ox.ac.uk) at the University of Oxford and CEAR Africa. CEAR Africa is a joint collaboration between the Center for the Economic Analysis of Risk (CEAR, cear.gsu.edu) at Georgia State University and the Research Unit in Behavioural Economics and Neuroeconomics (RUBEN, ruben.uct.ac.za) at the University of Cape Town.

Dates / Times

Saturday, July 13th – 9:00am to 6:00pm for the regular program. A workshop dinner will be held the evening prior to the workshop, on Friday 12th for all presenters, discussants, and invited attendees. Lunch and refreshments will be provided.

Registration

The event is free to attend. However, you must register on the event’s site – https://cear.gsu.edu/event-archives/cear-africa-and-csae-workshop-eliciting-preferences-and-beliefs-in-development/. Confirmation of attendance is on a first-come, first-served basis.

Location

This workshop will be held on the 4th Floor of the School of Economics Building on the Middle Campus of the University of Cape Town in Rondebosch. Please see the map link for more detail - https://goo.gl/maps/bX1wtY5fki12.

Lodging / Travel

Lodging and travel assistance will only be considered for out-of-town presenters at the workshop. We will cover standard economy airfare, other travel, and accommodation. Please note that you are responsible for making your own bookings. If you are being reimbursed by the event, you should have received an email with this information already. Please enquire at cear@gsu.edu if you have not received this information.
### PROGRAM – Friday, July 12, 2018

17:00 – late  
Workshop reception and dinner for invited guests at *The Stack*

### PROGRAM – Saturday, July 13, 2018

<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
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<tbody>
<tr>
<td>9:00am</td>
<td>Welcome and introduction – Glenn Harrison and Karlijn Morsink</td>
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| 9:10am | “The State of the Art in Elicitation Methods for Preferences and Beliefs in the Lab and the Field”  
Presenter: Glenn Harrison *(Georgia State University and University of Cape Town)* |                                               |
| 10:10am| “Risk preferences and poverty traps in the uptake of credit and insurance amongst small-scale farmers in South Africa.”  
Presenter: Martine Visser *(University of Cape Town)* |                                               |
| 11:10am| Break                                                                                       |                                               |
| 11:30am| “Characterizing Financial Literacy with Subjective Beliefs: The Effect of Scaffolds.”  
Presenter: Mark Schneider *(CEAR at Georgia State University)* |                                               |
| 12:30pm| Lunch (catered)                                                                             |                                               |
| 1:30pm | “The Welfare Evaluation of (Interventions to Promote) Index Insurance”  
Presenter: Karlijn Morsink *(Utrecht University and CSAE at Oxford)* |                                               |
| 2:30pm | “Preferences, Beliefs and Normative Behavioral Welfare Economics.”  
Presenter: Don Ross *(University of Cape Town, University College Cork, and CEAR at Georgia State University)* |                                               |
| 3:30pm | Break                                                                                       |                                               |
| 4:00pm | “Subjective Beliefs about the Health Risks of Smoking”  
Presenter: Brian Monroe *(University of Cape Town)* |                                               |
| 5:00pm | “The Trust Game Does Not (Only) Measure Trust: The Risk-Trust Confound Revisited”  
Presenter: Andre Hofmeyr *(University of Cape Town)* |                                               |